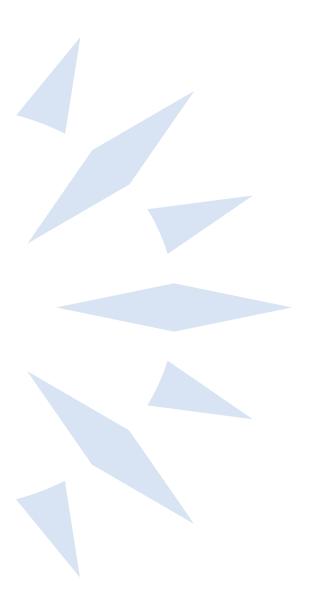


Producer Guide for 1035 Exchanges to LTCI

Required forms included in this document



The Pension Protection Act of 2006

There are several provisions of the Pension Protection Act (PPA) of 2006 that affect long term care planning. One of the provisions permits the use of a non-qualified annuity to pay for qualified long term care insurance premiums tax-free. The gain in an annuity that has grown substantially in value will eventually be distributed subject to income taxes. However, the client may be able to take advantage of 1035 tax-free exchanges to fund their long term care insurance premiums. Unless these premiums are refunded, the client would permanently avoid taxation on the gain portion of the exchanged amounts.

Prior to engaging in a 1035 exchange, your clients should carefully consider a number of factors. These include the features and crediting rate(s) of their current product, applicable surrender charges, any new surrender charge period on the purchase of a new product, as well as the various features and crediting rate(s) of the new product. A representative should carefully consider whether a replacement is in the best interest of the client before making a recommendation to replace the existing product.

IN THIS BROCHURE

1035 Exchange from Non-Qualified Deferred & Immediate Annuities

How it Works - Annuity Scenarios

Quick Reference Table: Steps to Complete Common Exchange Opportunities

Required Forms

1035 Exchanges from Non-qualified Annuities

Non-qualified annuities are those that are funded with after-tax money (and from a source other than a qualified plan or account) or from a 1035 exchange (for example, from another non-qualified annuity contract), and that provide tax-deferred growth.

1035 from Deferred Annuity to Qualified LTCI:

Annuity Gain
Basis

Partial Exchange

Traditional

LTCI

Partial 1035 (Annual):

- Non-taxable event to owner
- Gain and basis are prorated

In a partial 1035 exchange from a non-qualified deferred annuity into a qualified LTCI policy, the gain and basis portions of the amount exchanged will be prorated based on the ratio of basis-to-gain in the annuity contract. The basis of the annuity contract will be adjusted to reflect the basis allocated to the LTCI premium.

NOTE: If the annuity is within its surrender charge period and the amount transferred to pay an LTCI premium is greater than permitted under the contract's free withdrawal limit or the annuity contract does not have a free withdrawal limit, the excess amount will be subject to a surrender charge. You should carefully consider any surrender charges your client may incur before recommending this strategy to your client.

FOR EXAMPLE

A non-qualified deferred annuity has cost basis of \$90,000, account value of \$100,000. Owner wants to use \$3,000 to pay his LTCI premium. Owner does partial 1035 exchange of \$3,000 directly from his deferred annuity to his LTCI policy. The owner will not be taxed on this transfer. Ninety percent of his deferred annuity account value was cost basis at the time of the exchange, so 90% of the \$3,000 exchanged to the LTCI policy will also be cost basis. Therefore, of the \$3,000 transferred, \$2,700 is considered basis and \$300 gain. After the exchange, his annuity account value will be \$97,000 and his cost basis will be \$87,300.

1035 Exchanges from Non-qualified Annuities CONTINUED

1035 From Single Premium Immediate Annuity (SPIA) to Qualified LTCI:

Annuity Gain

Basis

Assigned Payments (annual mode only)

SPIA Irrevocable Assignments:

- Payments sent from SPIA carrier to an LTCI carrier
- Exclusion ratio applies to payments

SPIA payments are exchanged tax-free for LTCI coverage, and the exclusion ratio of the SPIA contract does not change because of the assignment. If LTCI premium exceeds SPIA income your client may elect to be billed directly for the premium not covered.

Normal tax reporting rules apply to any portion of SPIA income that is not directly funding LTCI.

Additional considerations for 1035 exchanges:

If a rate increase occurs on the long term care insurance policy, subject to the terms of the policy, the policyholder may be given the choice to:

- Increase their deferred annuity exchange amount or purchase another SPIA to create the additional income required to pay the higher premium
- Reduce their LTCI coverage to bring their new premium down to offset the rate increase
- Elect to be billed directly for the balance not paid by an annuity
- Exercise the nonforfeiture option in the LTCI policy and receive any annuity payments directly, subject to ordinary income taxes

How it Works - Annuity Scenarios

Annuities at Other Companies

If the annuity is issued by a company other than one of the Genworth companies (Genworth), the 1035 exchange process depends on the cooperation and tax reporting practices of the annuity issuer.

Third-Party Deferred Annuity

If a third-party deferred annuity is used, the client will need to complete and sign the deferred annuity to LTCI exchange form (42923LTC) and submit it to LTC New Business. We will then forward it to the annuity issuer along with a letter of instruction. Please note that some annuity issuers may require additional or substitute forms in order to process the exchange.

Third-Party SPIA

If a third-party SPIA is used, the client will have to complete Genworth form (42923LTC) and contact the annuity issuer to determine its form requirements.

Eligible Annuities

Generally, any non-qualified immediate or deferred annuity may be eligible for a full or partial 1035 exchange to LTCI, subject to meeting 1035 exchange requirements. You should consider the annuity's contract value in relationship to the LTCI premium. Contracts with restriction endorsements or irrevocable payees may not be eligible. Please contact the annuity issuer to verify that the annuity under consideration is eligible and that the company will process the exchange.

New LTCI Policies

When the client is applying for a new LTCI policy, the first payment (minimum three months*) must be included with the application and cannot be from the annuity. The Genworth LTCI policy must be issued before proceeding with any annuity exchange. Only subsequent payments will be withdrawn from the annuity, due to the potential for the application to be declined. The actual premium for the LTCI policy may not be known until the policy is issued.

If a SPIA's premium is being funded by a 1035 exchange, the first annual LTCI premium should be paid out of pocket, with the SPIA payments beginning and assigned to start paying LTCI premiums beginning in year two.

If a deferred annuity's premium is being funded by a 1035 exchange, the first annual LTCI premium should be paid out of pocket, with the deferred annuity to LTCI exchanges beginning in year two. Genworth's fixed index annuities (FIA) do not allow withdrawals (including partial exchanges) within the first 12 months after issue. Thus, the owner of a new FIA contract who wants to make partial 1035 exchanges from it to pay LTCI premiums must pay their first annual LTCI premium out of pocket regardless of whether the FIA was funded by 1035 exchange.

NOTE: The LTCI policy should be issued before proceeding with any annuity exchange.

Existing LTCI Policies

If the client has an existing LTCI policy, he/she can set up the partial 1035 exchange process from a Genworth annuity by completing a 1035 exchange authorization form and returning it to the address provided on the form. This should be done after the annuity is established if it is going to be a new annuity.

Implementation Process

This implementation guide shows you the steps you will need to take in the exchange process.

* In states of NH (ages 65 and older) and CA, one month's premium must be submitted.

Quick Reference Table

Contact your Genworth representative for additional information and updates.

Typical Steps to Complete Common Exchange Opportunities

ANNUITY TYPE	EXISTING LTCI POLICY	NEW LTCI POLICY
Existing Deferred Annuity	Submit form 42923LTC.	 Receive new LTCI policy and annual premium amount. Submit form 42923LTC with LTCI application referencing the existing annuity contract.
New Deferred Annuity	 Fill out application and all required forms to fund the new annuity contract. Submit form 42923LTC. 	 Receive new LTCI policy and annual premium amount. Fill out application and all required forms to fund the new annuity contract.* Receive new annuity contract. Submit form 42923LTC.
Existing Genworth Immediate Annuity	 Submit form 49787PI to certify payee is LTCI issuer and specify policy number, irrevocably assign applicable portion of SPIA, and change payee/income allocation as needed The SPIA payment date and mode cannot be changed. It may be necessary to change LTCI premium due date to align with the SPIA payments 	 Apply for new LTCI policy and pay the first annual premium out of pocket. Align LTCI premium due date with SPIA payments. Submit form 49787PI to certify payee is LTCI issuer and specify policy number, irrevocably assign applicable portion of SPIA, and change payee/income allocation as needed.
New Genworth Immediate Annuity	 Fill out application and all required forms to fund the new annuity contract and make payee the LTCI. Submit form 49787 to certify payee is LTCI issuer, specify policy number and irrevocably assign applicable portion of SPIA Submit SPIA application. Under Genworth SPIA issue requirements, SPIA payments must begin 13 months of the contract issue date. Please be careful to align the LTCI premium due date with the SPIA payment date and mode, as the payment date and mode cannot be changed after issue. 	 Apply for new LTCI policy and pay the first annual premium out of pocket. Fill out application and all required forms to fund the new annuity contract and make payee the LTC Insurance Company. Align first annual payment date to the LTCI annual premium due date.* Submit form 49787 to certify payee is an LTCI issuer, specify policy number and irrevocably assign applicable portion of SPIA. Submit with SPIA application.

^{*}Except, see additional rule on page 6 if new Genworth annuity premium is being funded by 1035 exchange.

If you have questions or need assistance with forms call your Genworth representative.



Long term care insurance underwritten by:
Genworth Life Insurance Company, Richmond, VA
Genworth Life Insurance Company of New York 666 Third Avenue, 9th Floor, New York, NY 10017.
Only Genworth Life of New York is admitted and conducts business in New York.

Annuities Issued by:

Genworth Life and Annuity Insurance Company, Richmond, VA
Genworth Life Insurance Company, Richmond, VA
Genworth Life Insurance Company of New York, 666 Third Avenue, 9th Floor, New York, NY 10017.
Only Genworth Life of New York is admitted and conducts business in New York.

All guarantees are based on the claims-paying ability of the issuing insurance company.

The Genworth companies developed these materials to help you understand the ideas discussed. Any examples are hypothetical. They may not reflect your client's particular circumstances. Your clients should carefully read their contract, policy and prospectus(es), when applicable. What we say about legal or tax matters is our understanding of current law. We are not offering legal or tax advice. Tax laws and IRS administrative positions may change. The tax information in this material was written to support the promotion or marketing of the transaction(s) or matter(s) addressed in this material. We did not develop these materials for use in avoiding any IRS penalty and neither you nor your clients may use it for that purpose. Insurance companies' tax reporting practices may vary. Your clients should ask their independent tax and legal advisors for advice based on their particular circumstances. We reserve the right to change the information reporting described herein to comply with forms and instructions issued by the Internal Revenue Service. While the irrevocable assignment of an immediate annuity to fund a long term care insurance policy is in effect, any right to accelerate or commute payments or to receive payments under the assigned portion of the immediate annuity contract will be subject to the assignment. The right to receive annuity payments under any unassigned portion of the immediate annuity contract will not be affected. The assignment will end upon the cessation or suspension of premium under the LTCI policy. Genworth, Genworth Financial and the Genworth logo are registered service marks of Genworth Financial, Inc.

©2014 Genworth Financial, Inc. All rights reserved.

Page 1 of 3



Genworth Life Insurance Company Genworth Life and Annuity Insurance Company Genworth Life Insurance Company of New York[†] Attn: Long Term Care Insurance Customer Service P.O. Box 40005 Lynchburg, VA 24506

DEFERRED ANNUITY TO LTCI 1035 TRANSFER AUTHORIZATION

Use this form to authorize an exchange from a non-qualified deferred annuity contract to a Long Term Care Insurance Policy.

EXCHANGES TO FUND A NEW LONG TERM CARE INSURANCE POLICY

Instructions:

- 1. Only individually-owned annuity to individually-owned LTCl policy or jointly-owned annuity to shared ownership LTCl policy exchanges are permitted. The proposed/current LTCl insured(s) must be the owner(s) of the annuity.
- 2. Only annual mode is available for 1035 partial exchanges.
- 3. Genworth Life Insurance Company, Genworth Life and Annuity Insurance Company, and Genworth Life Insurance Company of New York, will be referred to collectively as Genworth throughout.
- 4. We will not accept an LTCI premium payment made by 1035 exchange past the premium due date any payment made within the grace period must be made from another source.

In addition:

A 1035 exchange from a Genworth annuity to pay a first year LTCI premium will not be permitted unless the annuity contract has been inforce for at least 60 days prior to the initial LTCI premium due date. Note: For suitability reasons, if the purpose for buying an annuity is to use it to pay LTCI premiums, the contract should not be applied for prior to the LTCI applicant being approved for coverage.

A 1035 exchange from a Genworth annuity to pay LTCI premiums due in subsequent years will not be permitted unless the annuity contract is issued and all 1035 exchange request forms are received in good order by us at least 10 business days prior to the LTCI premium due date.

Genworth's Fixed Index Annuities (FIA) do not allow withdrawals (including partial exchanges) within the first 12 months after issue. Thus, the owner of a new FIA contract who desires to make partial 1035 exchanges from it to pay LTCI premiums will need to pay any LTCI premiums due within those first 12 months from another source.

Note: If using a Genworth single premium immediate annuity (SPIA) to fund a LTCI Policy, use form 49787 (new SPIA) or 49787PI (existing SPIA).

○ I am applying for a new Genworth Long Term	Care Insurance	e Policy and wish to fund it with 1035 exchange(s).
Applicant name		Applicant name
Please print		Please print
Instructions:		
Assumes the exchange satisfies the requirement	ents under Ins	truction 4 above. If not, then complete Section B of this form instead of Section A.
		ss than 3 months premium*) must be included with the application. The balance of will be withdrawn from the designated annuity.
 Attach this form to the application and subm 	it both to the a	address provided on the application.
* In states of NH (ages 65 and older) and CA,	one month's p	remium must be submitted.
Premium information		
1. Premium due date		(mm/dd/yyyy)
2. Total annual premium:	\$	Refer to application or illustration
3. Amount submitted with application:	\$	
4. Balance of first year's premium due:	\$	Subtract line 2 from line 1
5. Subsequent annual premium to transfer:	\$	Enter amount from line 1
Payment method requested		
O Withdraw from the annuity each year for a fi	xed dollar amo	unt of \$and bill me for the difference, if any.
\bigcirc This is a one time exchange. Apply the full a	nnuity account	value (estimated to be \$) to my policy. Cannot exceed 2 year's premium.
		or on or prior to the regular premium billing date to ensure timely payment of noce due on their normal billing schedule. Surrender charges and other charges may

○ I am funding an existing Genworth Lon	g Term Care Insurance policy number:				
Policyholder name	Joint Policy	Joint Policyholder name <i>If applicable</i>			
Please print	Please print				
Premium information					
Premium due date	(mm/dd/yyyy)				
Premium to transfer:	\$Transfer amount	should not exceed LTCI annual p	premium		
Payment method requested					
O Withdraw from the annuity each year	for a fixed dollar amount of \$a	nd bill me for the difference, if ar	ıy.		
O This is a one time exchange. Apply the	e full annuity account value (estimated to be \$) to my policy. Canno	t exceed 2 yea	r's premium.	
	be scheduled to occur on or prior to the regul			and other	
payment of premiums and to permit billin charges may apply.		nen nonna viiling schedule. Sum	ender Charges		
		men normal billing scriedale. Sum	ender charges	una otnor	
charges may apply.		City		Zip code	
charges may apply. C. ANNUITY CONTRACT INFO	RMATION	City			
C. ANNUITY CONTRACT INFO Owner name	RMATION Street address Date of birth r	City	State		
C. ANNUITY CONTRACT INFO Owner name Social Security number	RMATION Street address Date of birth r	City nm/dd/yyyy	State		
C. ANNUITY CONTRACT INFO Owner name Social Security number Joint owner name If applicable	RMATION Street address Date of birth r Joint owner Sc	City nm/dd/yyyy cial Security number <i>If applicable</i> City	State	Zip code	
C. ANNUITY CONTRACT INFO Owner name Social Security number Joint owner name If applicable Institution name	RMATION Street address Date of birth r Joint owner Sc Street address	City nm/dd/yyyy cial Security number <i>If applicable</i> City	State	Zip code	

D. TRANSFER AGREEMENT

1035 Exchange and LTCI Premium Payments

I/We understand that the above requested transfer of funds from my/our existing annuity contract will be handled as a 1035 exchange. I/We hereby authorize Genworth to request the required exchange, withdrawing the requested funds from the above designated annuity contract(s) to fund the premiums of the Long Term Care Insurance Policy referenced above.

Other than the owner(s) mentioned herein, no person, firm or corporation, other than me and the issuing insurer, has an interest in said contract. No proceedings in insolvency or bankruptcy have been instituted by or against me.

I/We also understand and agree that the requested withdrawals will occur automatically until I/we notify Genworth that I/we wish to terminate the withdrawals. I/We understand that, unless otherwise designated in the Payment Options section above, the automatic withdrawals will occur even if the annual withdrawal limit is exceeded and surrender charges may be incurred. If such surrender charges are incurred, they will be subtracted from the contract value. I/We expressly represent that the sole purpose of this transaction is to effect an exchange of an annuity contract under section 1035(a) of the Internal Revenue Code. I/We understand that I/we should contact an independent tax and legal advisor for advice regarding the tax treatment of this exchange.

In the event that the requested 1035 exchange reduces the annuity contract value below stated minimums, then a full transfer of the remaining contract value funds will occur. Any excess funds will be refunded or applied to future Long Term Care Insurance premiums due. In such an event, I/we hereby assign and transfer without exception, limitation, or reservation to the Insurer, all assignable benefits, interest, property and rights in the contract referenced herein. I/We understand that by executing this assignment, I/we irrevocably waive all rights, claims and demands under the assigned contract. I/We understand that the Insurer will not treat this assignment as the equivalent of a cash payment. I/We further understand that no part of the value of the assigned contract will be treated as a premium/purchase payment until it is received by the Insurer.

For Fixed Index Annuity contracts with the Income Protection Rider, withdrawals in excess of the guaranteed withdrawal amount, called "excess withdrawals", will result in a permanent reduction in future guaranteed withdrawal amounts. If you would like to make an excess withdrawal and are uncertain how an excess withdrawal will reduce your future guaranteed withdrawal amounts, then you may contact us prior to requesting the withdrawal to obtain a personalized, transaction-specific calculation showing the effect of the excess withdrawal.

Caution: Effecting an exchange of your annuity contract may adversely affect your rights and benefits including, potentially reducing death benefit and living benefit values. Please discuss with your Financial Professional and refer to your contract for a description of these rights and benefits. Prior to engaging in a 1035 exchange, you should carefully consider a number of factors including the impact to the features and provisions of your current product, and any applicable surrender charges associated with this exchange.

42923LTC 12/16/13 Page 2 of 3

Declaration and signature(s)



If you are signing as a fiduciary or representative, you must indicate capacity or title and provide documentation of authority (see signing instructions below).

Other signatures that may be required include: **spouse** (if community property state), **irrevocable beneficiary** (must sign with title), and **collateral assignee** (if contract is collaterally assigned).

•)	Your signature	indicates that v	ou have read	and understand	all sections	of this form
•	Tour Signature	mulcates that y	ou nave read	i and understand	all sections	ΟI

- You certify under penalty of perjury that the statements and answers given on this form are true, complete and correct to the best of your knowledge and belief. The penalty of perjury does not apply to income tax withholding.
- You declare that no bankruptcy proceedings are now pending against you and you are not subject to back-up withholding

O I elect not to have California income tax withheld from my withdrawals.

Owner signature X		Date of signature
○ Trustee○ Guardian	○ Attorney-in-fact <i>POA</i> ○ Title/office:	
Joint owner signature		Date of signature
O Trustee O Guardian	○ Attorney-in-fact <i>POA</i> ○ Title/office:	
Other required signature If applicable X		Date of signature
OTrustee O Guardian	○ Attorney-in-fact <i>POA</i> ○ Title/office:	

E. IMPORTANT INFORMATION

The Genworth Financial companies developed these materials to help you understand the ideas discussed. Any examples are hypothetical. They may not reflect your particular circumstances. You should carefully read the contract/policy. What we say about legal or tax matters is our understanding of current law. We are not offering legal or tax advice. Tax laws and IRS administrative positions may change. We did not develop these materials for use in avoiding any IRS penalty and you may not use it for that purpose. Insurance companies' tax reporting practices may vary. You should ask your independent tax and legal advisors for advice based on your particular circumstances. We reserve the right to change the information reporting described herein to comply with forms and instructions issued by the Internal Revenue Service.

Note: California participates in the IRS combined reporting program and receives a copy of the federal Form 1099-R. Nevertheless, you should be aware that California has declined to adopt, for state income tax purposes, the provisions of the federal tax law that make 1035 exchanges to fund LTCI nontaxable. Accordingly, notwithstanding any Forms 1099-R you may receive, 1035 exchanges to fund long term care insurance may result in California income tax liability.

Mailing instructions (If a new Long Term Care Insurance policy is being funded, please attach this form to the application and return both to the address provided on the application. If funding an existing Long Term Care Insurance policy, return this form to the address below:

Regular First Class Mail:

Genworth Attn: Long Term Care Insurance Customer Service P.O. Box 40005 Lynchburg, VA 24506

Overnight Delivery

Genworth Attn: Long Term Care Insurance Customer Service 3100 Albert Lankford Drive Lynchburg, VA 24501-4948

42923LTC 12/16/13 Page 3 of 3



Genworth Life & Annuity Genworth Life Genworth Life of New York 3100 Albert Lankford Drive Lynchburg, VA 24501 Phone: 888 322.4629 Fax: 434 948.5440 genworth.com

Immediate annuity to long term care funding request for existing immediate annuity contracts with irrevocable assignment

from Genworth Life and Annuity Insurance Company, Genworth Life Insurance Company, and Genworth Life Insurance Company of New York[†] Page **1** of 2

As of January 1, 2010, a non-qualified immediate annuity directly funding a traditional Long Term Care insurance policy (LTCI policy) as defined in Section 7702B of the Internal Revenue Code may be reported as a non-taxable 1035 exchange.

The Genworth Financial companies, its affiliates and representatives do not provide tax advice. The discussion of tax matters and reporting in this material is our interpretation of current tax law and is not intended as tax advice. We reserve the right to change the information reporting described below to comply with forms and instructions issued by the Internal Revenue Service.

Genworth will not accept an LTCI premium payment made by 1035 exchange past the premium due date - any payment made within the grace period must be out-of-pocket.

In addition:

A 1035 exchange from a Genworth annuity to pay a first year LTCI premium will not be permitted unless the annuity contract has been inforce for at least 60 days prior to the LTCI premium due date. Note: For suitability reasons, if the purpose for buying an annuity is to use it to pay LTCI premiums, the contract should not be applied for prior to the LTCI applicant being approved for coverage.

A 1035 exchange from a Genworth annuity to pay LTCI premiums due in subsequent years will not be permitted unless the annuity contract is issued and all 1035 exchange request forms are received in good order by us at least 10 business days prior to the LTCI premium due date.

You should consult a tax professional for information relating to your particular situation.

[†]Only Genworth Life Insurance Company of New York is admitted in and conducts business in New York.

1. Tax treatment information

The owner(s) and annuitant(s) of the immediate annuity contract must be the same. They must also be the same as the policyholder(s) of the LTCI policy.

Use this form to certify that all or the specified portion of your non-qualified immediate annuity payment will directly fund your LTCI policy identified in section 2, below.

If you complete this form, where required, we will report the portion of your immediate annuity payment directly funding your LTCI policy with a taxable amount: 0 (zero).

To qualify for 1035 exchange tax treatment, the insurance company issuing your LTCI policy must be listed as the Payee for the specified portion of your immediate annuity payment funding your LTCI policy.

If, at any time, your immediate annuity payment is no longer funding your LTCI policy, normal tax reporting rules will apply.

Normal tax reporting rules apply to any portion of your immediate annuity payment that is not directly funding your LTCI policy and will result in a separate Form 1099-R.

Unless you have already specified the withholding treatment for these amounts, you will need to complete the Tax Withholding for Annuity Payments Form and, where required, to obtain your desired withholding treatment, your state's official withholding certificate.

We require an irrevocable assignment of all or a portion of the immediate annuity contract, in order to report immediate annuity payments funding your LTCI policy as a 1035 exchange.

Note: California participates in the IRS combined reporting program and receives a copy of the federal Form 1099-R. Nevertheless, you should be aware that California has declined to adopt for state income tax purpose the provisions of federal tax law that make 1035 exchanges to fund LTCI nontaxable. Accordingly, notwithstanding any Form 1099-R that you may receive, 1035 exchanges to fund long term care insurance may result in California income tax liability.

Please complete the information on page 2.



Immediate annuity to long term care funding request for existing immediate annuity contracts

Page 2 of 2

2. Payment information

Please indicate the insurance company that will receive your	Payee name LTCI issuing company .	Replace current payee(s)Additional payee
immediate annuity payments to fund a LTCI policy.	LTCI policy number •	
	Amount to fund LTCI	
	Address of LTCI holding company If LTCI policy is not held be	py Genworth

3. Irrevocable assignment

To ensure accurate tax reporting of your immediate annuity payments, you must notify us at any time your LTCI premium payments are no longer required and a change of payee is needed.

Your immediate annuity contract consists of the right to receive a series of periodic payments and may also provide other rights and benefits. The undersigned has designated that all, or a specified portion, of each immediate annuity payment be directed to the Payee indicated above, as each long term care insurance premium becomes due, to fund the LTCI policy. The undersigned irrevocably assign to the payee indicated above all or a portion of the immediate annuity contract, corresponding to the amount of immediate annuity payments to be used to pay for long term care insurance during the years when premium is due.

The undersigned understand that while this assignment is in effect, any right to accelerate or commute payments or to receive payments under the assigned portion of the immediate annuity contract will be subject to the assignment. The right to receive annuity payments under any unassigned portion of the immediate annuity contract will not be affected.

The assignment will end upon the cessation or suspension of premium payments under the LTCI policy (whether due to filing of an LTCI claim or termination of the LTCI policy).

Notwithstanding any previous withholding elections with regard to my SPIA payments, I do not wish to have federal or state tax withheld from any SPIA payment used to pay for long term care insurance.

Owner printed name

Owner signature		Date of signature	
X			
Joint owner p	rinted name (if applicable)		
X Other required signature		Date of signature	
		• Date of signature	
X			
TrusteeGuardian			
Immediate ann	nuity contract number (for existing	contract Owners)	

Other signatures that may be required include: **spouse** (if community property state), **irrevocable beneficiary** (must sign with title), and **collateral assignee** (if contract is collaterally assigned).

Please fax or mail completed form to Annuity Services:

Fax: 434 948.5440 Mail: P.O. Box 6158
Attn: Annuity Services Lynchburg, VA 24506
Attn: Annuity Services